



AVANDIUM

CASE STUDY

The Company:

Avandium Trading Ltd. is an importer and distributor of general merchandise, specializing primarily in school and office supplies in Central Canada (located in Quebec).

The Challenge:

Avandium was spending a lot of time on order entry, invoicing and manual data entry. All of which decreased their productivity and made their warehouse operations inefficient. They wanted a partner that would be able to make this transition as smooth as possible and customize the system to meet their needs.

The Solution:

WebSan was able to further enhance Avandium's business processes by moving them to Dynamics 365 Business Central. With a tight timeline of 4-6 weeks, WebSan successfully implemented their solution which provided them with further cost savings as the Dynamics 365 Business Central licenses were substantially less expensive than NAV. They have also begun using Cortana AI for forecast and cash flow management. Avandium's business is now saving at least of 10-12 hours a week on redundant tasks in addition to their work composition being changed dramatically, allowing them to focus on more value-added tasks such as sales and customer service.

“Prior to our NAV installation, we spent a minimum of 8 hours a week on order entry & invoicing. We spent an additional 3-4 hours preparing transfer files to our 3rd party warehouse, and countless other hours dealing with inefficient processes due to our outdated systems. Basic NAV configuration would have provided minor improvements. But thanks to WebSan's customizations, we're saving at least of 10-12 hours a week on redundant tasks. In fact, our work composition has changed dramatically, allowing us to focus on more value-added tasks such as sales and customer service.”

- Wesam Khoury
President, Avandium Trading Ltd.